

**MEET JANE GENTRY**  
**BUSINESS CONSULTANT &**  
**EXECUTIVE COACH**



## **SPEAKER INTRODUCTION**

Jane Gentry has had a successful 30-year career as a CEO, Business Consultant, Executive Coach, and Keynoter. Jane formed her practice in 1999 and since then has partnered with her clients to improve growth, profitability, client retention, employee retention, leadership capabilities and business value.

Jane leverages strategies including the proprietary Optimal Value Blueprint to enable business owners and leaders to successfully create healthy organizations, plan for succession or sell their businesses for the highest possible market value.

The world's most successful organizations have brought Jane on board, including The Home Depot, Philips, Coca-Cola, Stryker, GSK, BlueCross Blue Shield and Mercedes-Benz. Today she leverages that experience to bring best practices to senior leaders and executive teams in small to mid-market organizations.

Jane is considered one of the top voices in leadership and sales. She has been a guest on numerous podcasts and is a prolific speaker at high-profile meetings worldwide. She has been tapped to address topics including "Selling Value" to "Transitioning your People through Change" and "Inspirational Leadership". Audiences and clients have described her as a woman with a vision, energetic and inspiring.

Jane holds a BFA/MFA from Kent State University/ The University of Pittsburgh. She also holds a CPI (Certified Professional Innovator) distinction from GA State University.