



Jane Gentry

SPEAKER INTRODUCTION

As a child, Jane Gentry wanted to star on Broadway. In her twenties, as she pursued her dream, she learned that eating is also a good idea! To make some money, she took a 'short term' sales job in the event industry. When she left the industry ten years later, she was well fed and had had a successful career as a star closer and then vice president of sales.

Today she is a consultant for companies who value relationships. If your success or the success of your company involves achieving results through others, and those others happen to work for you or buy from you, then Jane will tell you that a Socially Intelligent culture is critical to your success. Her firm helps organizations build systems, processes and cultures that value relational as much as social. Jane says, 'if you heard Social Intelligence and thought we were speaking of the internet, you probably need us!'

In her years since earning her MFA, Jane has been an actor, teacher, salesperson, manager, VP and entrepreneur. Now she's hired by companies big and small that are ready to grow sales, increase engagement and build more productive teams by becoming Socially Intelligent. Phillips Medical, Stryker, The Home Depot, SunTrust Banks, Milliken and Company, Coca-Cola and GSK are just a few of the mega-companies whose performance she has impacted.

Jane owns the company, but she never stops learning. She feels blessed to be able to marry her business knowledge with her performance skills in a way that impacts her clients. Jane lives in Metro Atlanta.